

Sales Consultant: ICT Support and Web development

Gosport/Fareham

Starting Salary of £20,000 plus commission, Mileage allowance, laptop & mobile phone

VOXIT are a progressive ICT Support and Website/Web Application Development Company based in Gosport/Fareham who offer bespoke IT solutions to SME's across Hampshire.

VOXIT successfully doubled their turnover last year and to help continue the growth they are looking for an enthusiastic individual to join the business as they embark their 3rd year of trading.

The purpose of the role will be to sell VOXIT's proven services and applications into businesses across the Hampshire and West Sussex regions.

Duties will include:

- Proactively making outbound calls to potential clients, small and medium sized businesses
- Arranging appointments with potential clients
- Meeting potential clients to establish their requirements and to discuss the range of services VOXIT provide
- Creating quotations
- Develop a working relationship with the clients to ensure a high level of customer satisfaction is maintained
- Completing paperwork/CRM information to support the sales role and client account

The role requires a sound working knowledge of ICT and the Internet with previous selling experience ideally within an IT related area. Applicants must be self motivated, highly committed and happy to work as part of small and friendly team.

Attitude and work ethic are more important than qualifications, however you will need to be computer literate and have strong communication skills.

You will receive full support from the management team who will provide you with training and accompany you to appointments where necessary.

The position will require some travel within the Hampshire and West Sussex area's to meet with the clients and there fore a full driving license and your own car is required.

This is an excellent opportunity to add value to the business and become an important, valued part of the VOXIT team. Your package in year two will reflect your success in year one meaning the chance to earn a substantial income is within your grasp.

This is a permanent position that is immediately available. To apply for this role or to find out more please email your CV to enquiries@voxit.co.uk or contact us on 0845 862 0371.

"...IT with Personality"
For More Information Please Call: **0845 862 0371**